



**BOYS & GIRLS CLUBS  
OF GREATER WASHINGTON**

# 19TH ANNUAL YOUTH & REAL ESTATE ESTATE

**2023**

**SPONSORSHIP  
OPPORTUNITIES**

**2023 YOUTH &  
REAL ESTATE  
CHAIR**



Sadhvi Subramanian  
Senior Vice President,  
U.S. Bank

**Nov.  
15  
2023** | **11:30  
AM to  
1:30 PM**

JW Marriott  
1331 Pennsylvania Ave, NW  
Washington, DC 20004

Learn more at [bgcgw.org/events/yre](https://bgcgw.org/events/yre)



**BOYS & GIRLS CLUBS  
OF GREATER WASHINGTON**



# REAL ESTATE

For 19 years, Boys & Girls Clubs of Greater Washington (BGCW) has been connecting youth to the real estate industry and most recently to the skills and principles that will ensure our communities thrive. Our programming creates new leadership opportunities, safe spaces, and relationship to caring mentors.

We are on a mission to empower youth to establish financial freedom with a focus on real estate career opportunities, exposure and financial literacy. We are dedicated to supporting our members and their communities to improve their quality of life and to ensure that future generations not only survive, but thrive.

Join us as we commemorate three of our area's most impactful real estate executives and their commitment to community.

Learn more at [bgcgw.org/events/yre](https://bgcgw.org/events/yre)



**BOYS & GIRLS CLUBS  
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# OUR CHALLENGE

"LIGHTING THE PATH TO A BRIGHTER FUTURE"



## CAREER EXPOSURE

Introduce teens to upwardly-mobile careers within the real estate industry with opportunities for paid, real-world work experience and industry training with the goal of supporting their transition to part- or full-time work within the industry after graduation.



## EDUCATION

Provide education and training to instill the benefits of home ownership and real estate strategies to capitalize on the economic impact that it can have for their families and communities.



## ADVOCACY

Champion policies that support economic development, job growth and responsible development with a focus on creating equitable opportunities for success in real estate entrepreneurship.

Learn more at  
[bgcgw.org/events/yr](http://bgcgw.org/events/yr)

**THANK YOU**



# The Honorees

We are honored to recognize these distinguished leaders in the real estate industry.



## Chris Clemente, Honoree

Chairman of the Board of Directors & CEO  
**Comstock**



## Hilary Provinse, Honoree

Executive Vice President of Production and Capital Markets  
**BERKADIA**



## Chris Smith, Honoree

Chairman and CEO  
**WC SMITH**



## Sadhvi Subramanian, Chair

Senior Vice President  
**U.S. BANK**

# YOUTH & REAL ESTATE SPONSORSHIP OPPORTUNITIES

Our work would not be possible without the generous support of our community partners - an integral part of our success. Let's continue to make a lasting impact on our youth and families. The possibilities are endless!

The following partnership opportunities are available.

## **\$50,000 – BUILDER OF BCGW**

As a Builder of BCGW, you help support over 30 annual memberships for Joe's Kids Fund. Joe's Kids Fund helps to offset the membership costs for a youth to attend the Club.

To thank you for your profound generosity, we are pleased to offer you the following:

- Company executive to make remarks during opening welcome
- Company recognized in opening welcome
- Company logo on all event materials (sponsor video, website, collateral, etc.)\*\*\*
- Company logo and excerpt in event focused network email\*\*
- Full color ad (4.75"W x 7.25"L) on front or back cover of event program\*
- Company logo in Washington Business Journal post-event advertisement\*\*
- Two (2) pre-event and one (1) post-event dedicated social media posts
- Three tables (24 tickets) to networking reception and luncheon
- Eight (8) tickets to 2023 VIP pre-event reception in September 2023

## **\$25,000 – PILLAR OF SUCCESS**

**Pillar of Success partners support the cost of providing critical resources such as one snack a day (equivalent to a meal) for 2,500 Club members.**

To recognize your meaningful contribution, please accept the following offerings:

- Company recognized in opening welcome
- Company logo on all event materials (sponsor video, website, collateral, etc.)\*\*
- Company logo in event-focused network email\*\*
- Full page, black and white ad (4.75"W x 7.25"L) in event program\*
- Company logo in Washington Business Journal post-event advertisement\*\*
- One (1) pre- and post-event dedicated social media post
- Two tables (16 tickets) to networking reception and luncheon
- Six (6) tickets to 2023 VIP pre-event reception in September 2023

## **\$15,000 – PARTNER POWERING DEVELOPMENT**

**As a Powering Development partner, you will help us provide items like winter coats, gloves and hats for 150 members this winter.**

In exchange for your generous support, we offer you the following:

- Company recognized in opening welcome
- Company logo on all event materials (sponsor video, website, collateral, etc.)\*\*
- Full page, black and white ad (4.75"W x 7.25"L) in event program\*
- Company logo in Washington Business Journal post-event advertisement\*\*
- One (1) pre- and post-event dedicated social media post (Facebook and Twitter)
- Two tables (16 tickets) to networking reception and luncheon
- Four (4) tickets to 2023 VIP pre-event reception in September 2023



### **\* AD SPECS:**

PDF, PNG or JPEG

B/W (unless indicated otherwise)

DEADLINE: November 3rd

### **\*\* LOGO:**

PDF, PNG or JPEG (300 dpi) Full color

DEADLINE: October 31st

# YOUTH & REAL ESTATE SPONSORSHIP OPPORTUNITIES, cont'd...



## \$10,000 – FRAMEWORK SUPPORTER

**As a Framework Supporter, your partnership supports our ability to supply the Clubs with state-of-the-art equipment such as new computers for a Club learning lab, helping us eliminate the technology gap for youth.**

In recognition of your thoughtful donation, please accept the following offerings:

- Company logo listed on all event materials (sponsor video, website, collateral, etc.)\*\*
- Half page, black and white ad (4.75"W x 3.5"L) in event program\*
- Company name in Washington Business Journal post-event advertisement
- One (1) pre- and post-event dedicated social media post (Facebook and Twitter) •
- One table (8 tickets) to networking reception and luncheon
- Three (3) tickets to 2023 VIP pre-event reception in September 2023

## \$7,500 – FOUNDATIONAL TEAMMATE

**Our Foundational Partners enable BCGGW to provide exposure to career paths in science, technology, engineering and math skillsets that they may have never otherwise explored.**

As a token of our appreciation for your kind gift, please accept the following:

- Company name listed on all event materials (sponsor video, website, collateral)
- Half page, black and white ad (4.75"W x 3.5"L) in event program\*
- One (1) pre- and post-event shared social media post (Facebook and Twitter)
- One table (8 tickets) to networking reception and luncheon
- Two (2) tickets to 2023 VIP pre-event reception in September 2023

### \* AD SPECS:

PDF, PNG or JPEG

B/W (unless indicated otherwise)

DEADLINE: November 3rd

### \*\* LOGO:

PDF, PNG or JPEG (300 dpi) Full color

DEADLINE: October 31st

## SPONSOR A CLUB KID

The Joseph Stettinius, Jr. Kids Fund (Joe's Kids) was formed to pay tribute to an inspiring volunteer who influenced the real estate community in support of the kids and teens served by BCGGW. A founding member of Youth & Real Estate, a past honoree and a 15-year member of the BCGGW Metropolitan Board of Directors, Joe was a caring, compassionate, advocate of the Club's mission.

The Fund helps to offset the membership costs for youth to attend the Club. An annual membership for the school year costs BCGGW \$1,500. But families are only charged \$50. BCGGW never turns a family away due to the inability to pay. The Joe's Kids Fund provides annual memberships to more youth in the Greater Washington area.



**Your \$1,600 donation will include:**

- One (1) annual membership for a BCGGW Club Kid
- One (1) ticket to the YRE luncheon.



# YOUTH & REAL ESTATE SPONSORSHIP COMMITMENT FORM

Name: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_ City/ST: \_\_\_\_\_ Zip: \_\_\_\_\_

Email: \_\_\_\_\_ Cell: \_\_\_\_\_

### I wish to support at the following Level:

- \$50,000: Builder of BGCGW
- \$25,000: Pillar of Success
- \$15,000: Partner Powering Development
- \$10,000: Framework Supporter
- \$ 7,500: Foundational Teammate
- \$1,600: Joe's Kids Package
- \$1,000: Individual Ticket
- I cannot attend. Please accept my Joe's Kids donation of \$\_\_\_\_\_.

To pay online please click [HERE](#).

Please make check made payable to BGCGW.

Please invoice me.

**Payment Method:**

Credit Card # \_\_\_\_\_ Expiration \_\_\_\_\_ CVC # \_\_\_\_\_ Billing Zip \_\_\_\_\_

I agree to contribute the amount noted above to BGCGW. Payments shall be paid by to BGCGW via check, credit card, electronic funds transfer, stocks or other securities, or other methods acceptable. Contributions of readily marketable securities will be valued at the current market value on the date of transfer to BGCGW. I intend to submit this payment by November 10th.

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Boys & Girls Clubs of Greater Washington is a 501 (c) (3) charitable organization; IRS tax identification number is 53-0236759. Contributions, in excess of \$100 per event attendee, are tax deductible. For more information, please contact Toni Garrett, tgarrett@bgcgw.org.

# OUR 2022 YRE SPONSORS

## PILLAR OF SUCCESS SPONSORS



## PARTNER POWERING DEVELOPMENT SPONSORS



## FRAMEWORK SUPPORTER SPONSORS

All Plumbing, Inc.  
Arent Fox Schiff  
AvalonBay  
Thomas Baltimore  
Beltway Cleaning Services  
Bernstein  
B.F. Saul Company  
Brown Advisory

Buchanan Partners  
Capital One  
Carr Companies  
Clark Enterprises  
Colonial Parking  
FCP  
Foulger-Ptratt  
Fundrise

Gallagher Evelius & Jones LLP  
GDL  
Goulston&Storrs  
Lerner  
Oxford/Gould Property Co.  
PWC  
Rand Construction  
Ruppert Companies

Stroock  
TKR  
TMG  
TrammellCrowCompany  
United Bank  
U.S. Bank  
Walker & Dunlop  
Yardi

## FOUNDATIONAL TEAMMATE SPONSORS

Avison Young  
Balfour Beatty  
Bank of America  
Beacon Capital Partners LLC  
Berkadia  
Brookfield Office Properties  
Buch Construction, Inc.  
Capital Drywall  
Carr Properties  
Chicago Title – NCS DC | MD  
Cloudforce  
Conservice  
DAVIS Construction  
DivcoWest  
Donohoe Companies, INC.  
EagleBank  
EDENS

Equity Residential  
Grosvenor  
Guidehouse  
Harvey-Cleary Builders  
Kastle Systems, Inc.  
Kelly Benefit Strategies  
KGD Architecture  
KPMG  
LOWE  
Manders Companies  
Method Co.  
National Government Properties (NGP)  
Norton Scott LLC  
Peris Companies Inc.  
PNC Bank  
Pulte Group

R&R Mechanical  
RLJ Lodging Trust LP  
Rockefeller Group Development Corporation  
Saul Urban LLC  
Selective Demolition  
Skanska USA Commercial Development, Inc.  
Julie Smith  
Southern Management Companies  
The Donaldson Group  
Turner Construction Company  
Tyson Floors  
Venable LLP  
Walter Coker  
Whiting-Turner Contracting  
Willis Towers Watson



# YOUR SUPPORT IS MAKING A REAL IMPACT ON YOUNG LIVES



**BOYS & GIRLS CLUBS**  
OF GREATER WASHINGTON

## HOW IT STARTED



**ABBY**  
**BGCGW CLUB KID**

- 1 A Club kid since the age of 5.
- 2 Discovered her love for public speaking and community service through presenting "Daily Facts" to Club members.
- 3 Became a Club greeter and guide for the White House advisory board during a Club visit.

## HOW IT'S GOING



**ABBY**  
**BGCGW 2023 YOUTH OF THE YEAR**

- 1 The current President of the Murraygate Village Keystone Club.
- 2 Was an emcee at the 2022 BGCGW Youth & Real Estate luncheon.
- 3 Aspiring to become a successful business woman who supports initiatives that positively impact communities.

**With your support, success stories like Abby's are happening at the Club every day.**

**Great Futures Start [Here!](#)**